Time Allowed – 1.5 Hours | Maximum Marks – 50

Section A – Multiple Choice Questions (10 Marks)

Case Scenario: Working Capital at DEF Ltd. (6 Marks)

Scenario:

DEF Ltd., an FMCG company, faces challenges in managing its working capital effectively. It is dealing with delayed receivables, fluctuating inventory levels, and excessive reliance on short-term financing.

Questions:

- 1. Working capital is defined as:
 - (a) Total assets Total liabilities
 - (b) Current assets Current liabilities
 - (c) Fixed assets Current liabilities
 - (d) Gross profit Operating expenses
- 2. High levels of receivables are likely due to:
 - (a) Liberal credit policies
 - (b) Strict credit policies
 - (c) High inventory turnover
 - (d) Improved cash management
- 3. Which of the following ratios is most commonly used to assess liquidity?

the Limits

- (a) Debt-Equity Ratio
- (b) Gross Profit Ratio
- (c) Current Ratio
- (d) Inventory Turnover Ratio
- 4. Which model determines the optimal cash balance?
 - (a) Baumol Model
 - (b) EOQ Model
 - (c) CAPM
 - (d) Altman's Model
- 5. The primary objective of receivables management is to:
 - (a) Maximize sales revenue
 - (b) Minimize credit period
 - (c) Reduce bad debts and optimize cash flow
 - (d) Ensure low inventory levels
- 6. A conservative approach to working capital management is characterized by:
 - (a) High liquidity and low risk
 - (b) Low liquidity and high risk

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- (c) High reliance on short-term funds
- (d) Low reliance on permanent working capital

General MCQs (4 Marks)

- 7. Operating cycle is calculated as:
 - (a) Inventory period + Receivables period Payables period
 - (b) Receivables period + Inventory period
 - (c) Payables period Receivables period
 - (d) Inventory period Receivables period
- 8. Factoring is a method of:
 - (a) Financing receivables
 - (b) Inventory valuation
 - (c) Reducing current liabilities
 - (d) Managing cash flow
- 9. Treasury management focuses on:
 - (a) Handling financial matters such as cash flow and currency management
 - (b) Managing inventory levels
 - (c) Reducing production costs
 - (d) Enhancing supply chain efficiency
- 10. A longer operating cycle implies:
 - (a) Lower working capital requirements
 - (b) Higher working capital requirements
 - (c) Reduced credit period for customers
 - (d) Higher production efficiency

Section B – Practical and Descriptive Questions (40 Marks)

Question 1: Operating Cycle and its Management (10 Marks)

Scenario:

XYZ Ltd. provides the following data:

- Raw material holding period: 50 days
- WIP conversion period: 25 days
- Finished goods storage period: 20 days
- Receivables collection period: 45 days
- Payables payment period: 30 days

(a) Calculate the operating cycle for XYZ Ltd. (4 Marks)

(b) Discuss two strategies the company can implement to reduce the operating cycle. (6 Marks)

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Question 2: Cash Budget Preparation (10 Marks)

Scenario:

DEF Ltd. provides the following data for June and July 2024:

Particulars	June (`)	July (`)
Opening Cash Balance	25,000	?
Cash Receipts	1,20,000	1,30,000
Cash Payments	1,10,000	1,40,000

The company maintains a minimum cash balance of 20,000. Any surplus or deficit is adjusted with short-term borrowings or investments.

(a) Prepare a cash budget for June and July 2024. (6 Marks)

(b) Explain how cash budgeting helps in working capital management. (4 Marks)

Question 3: Receivables Management (10 Marks)

Scenario:

PQR Ltd. sells 90, 000 units annually at ₹50 per unit. The company's average collection period is 45 days, and its contribution per unit is ₹15. The company is considering offering a discount to reduce the collection period to 30 days, expecting an increase of 10% in sales.

(a) Calculate the impact of the new policy on receivables and profitability. (6 Marks)(b) Recommend whether PQR Ltd. should implement the new policy. (4 Marks)

Question 4: Working Capital Financing Policies (10 Marks)

Scenario:

ABC Ltd. is exploring financing options for its working capital needs. It currently follows an aggressive financing policy, relying heavily on short-term debt, which has increased its risk profile.

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(a) Discuss the features, benefits, and risks of conservative, aggressive, and moderate working capital financing policies. (6 Marks)(b) Recommend a suitable policy for ABC Ltd. and justify your choice. (4 Marks)



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